

F.B. S.p.A. – Sales Organization



F.B. S.p.A. – Registered and Operational Headquarters – Via Cristofori, 2 – 44042 Alberone di Cento (FE) – Italy
F.B. S.p.A. Compressor Business Unit – Viale Masini, 12/14 – 40126 – Bologna (BO) – Italy

F.B. S.p.A., established in 1960, is specialized in medium and heavy mechanical constructions for petrochemical, iron metallurgy, water-gas treatment and food industry sectors, with a special regard to renewable energy generation and treatment systems (Biogas, Hydrogen).

Since 2024, F.B. S.p.A. has entered the natural gas market, offering proprietary-designed plants that ensure high efficiency, energy savings, and fully integrated solutions, further expanding its commitment to innovation and sustainable technologies.

The Company has been awarded the following Quality Certifications:



ISO 9001, ISO 3834-2 and ISO EN 1090-1 FCP AVCP 2+

PED mod. H for pressure equipment by the National Board of Boiler and Pressure Vessels.

The range of the services the Company can offer goes from turn-key packages (Reciprocating and Alternative Compressor Skids, Oil and Water Consoles, Seal Gas Panels, Biomethane and Biogas Compression packages, etc.) to erection and piping prefabrication. With the latest advancements in natural gas solutions, the company continues to reinforce its leadership in delivering innovative and energy-efficient systems tailored to market needs.

The approach to Customer:

The philosophy that makes F.B. ITMI different from other competitors on the market is its custom-made approach. This means extreme design flexibility aimed to satisfy the specific engineering requirements of each customer, thus offering technical and strategic partnership.

Our production process avails of resources and know-how present almost exclusively within the Company, which guarantees:

- **Speed of execution: skilled people and long-standing experience.**
- **Communication agility.**
- **A global supplier that speeds up the identification and resolution of specific needs.**
- **Capability to test your system in a dedicated area before it is installed at the destination site**
- **Ability to manage projects with strict requirements.**



The SALES Department serves as the first-line contact between the Customer and the Company. Within the department, two distinct Sales Teams have been established, each dedicated to a specific Business Unit:



Package Business Unit

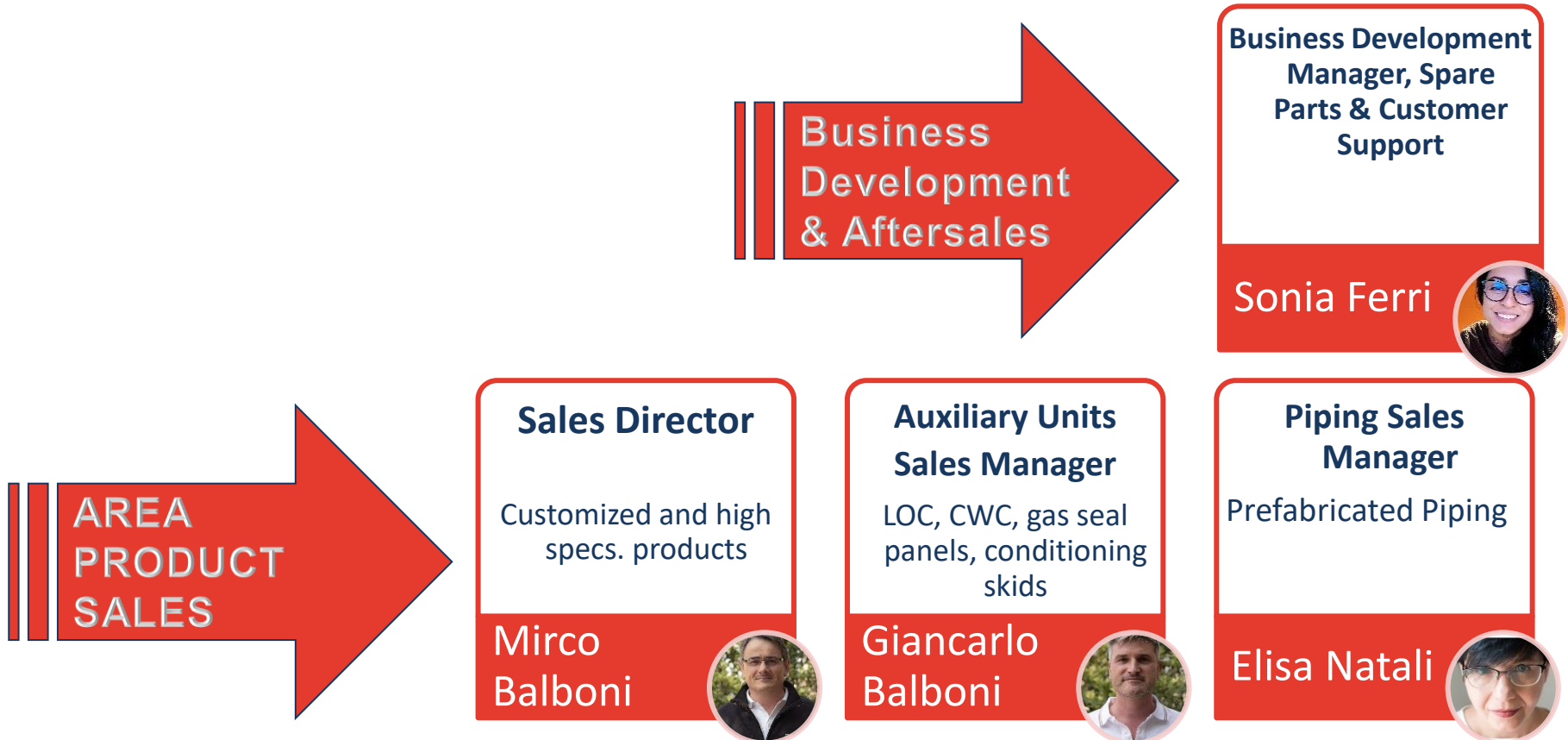
This team focuses on providing turn-key packages, including compressor skids, oil and water consoles, seal gas panels, and other integrated solutions tailored to meet the needs of the energy and industrial sectors. The team works closely with engineering and production to ensure that every package is delivered with the highest standards of quality, efficiency, and customization.

Compressor Business Unit

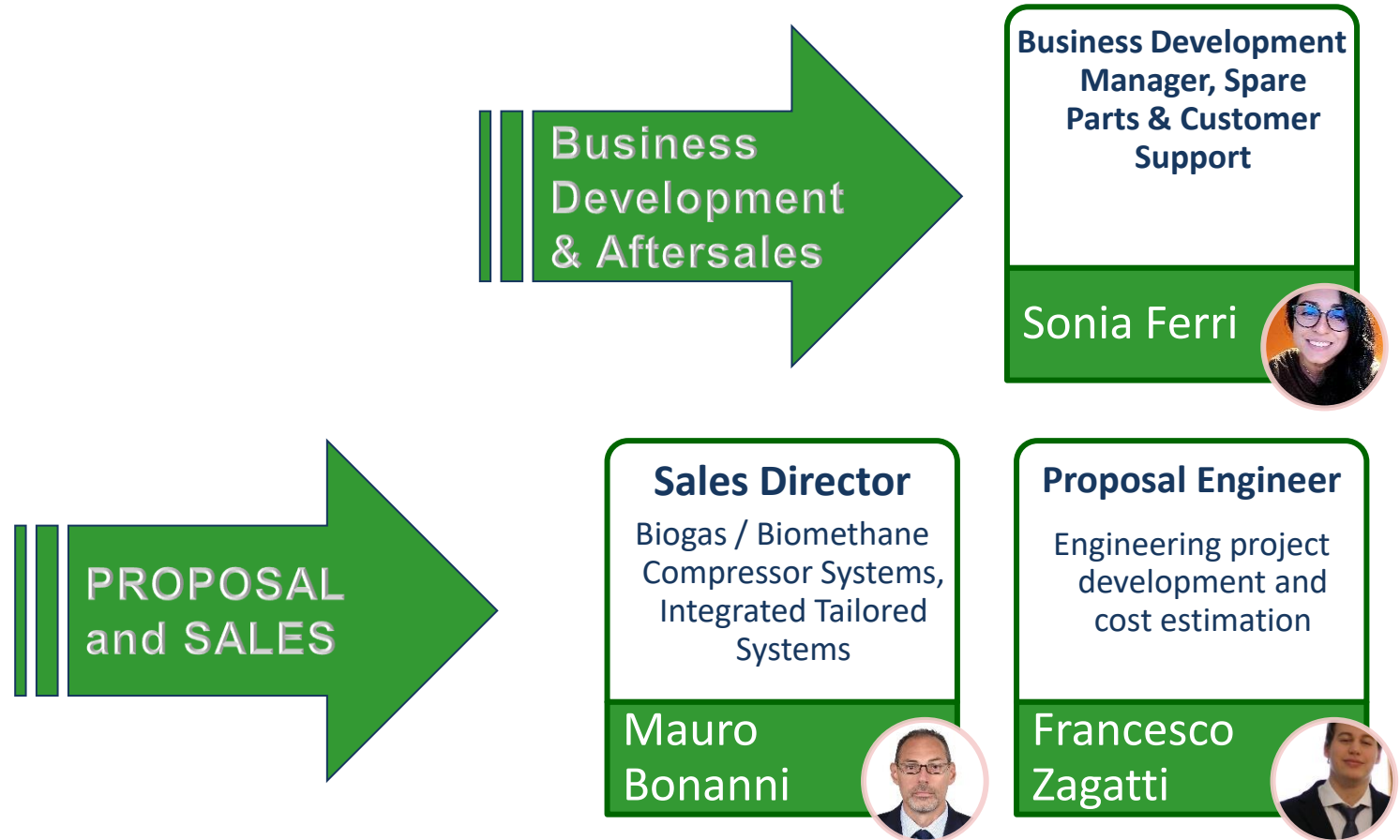
This team specializes in the sale of high efficiency compressor systems, offering a wide range of solutions designed for the biogas, biomethane and natural gas applications. This team is composed of professionals with extensive experience in the field of natural gas compression systems. Their deep knowledge of the product allows them to provide tailored solutions.



Package Business Unit SALES TEAM



Compressor Business Unit SALES TEAM



E-mail address for all products RFQs

sales@fbitmi.it

Sales for HS Compressor Packages

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Sales for Auxiliary Systems

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Sales for Prefabricated Piping

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Sales for Natural Gas Compressor Solutions

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Engineering for Natural Gas Compressor Solutions

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